



16th November 2018 to 15th February 2019

- Product Guide
- Key Criteria Guide



For intermediary use only.

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PRODUCT GUIDE

Range		ACM 1			ACM 2			ACM 3		
Property type		Individual properties, HMOs or blocks of flats			Commercial and semi-commercial property subject to lease(s)			Commercial and semi-commercial property for owner occupation		
Maximum loan size £		£2m	£2m	£750k	£2m	£2m	£750k	£2m	£2m	£750k
Maximum LTV		60%	75%	80% (Single units only)	60%	75%	80%	60%	75%	80%
Term variable rate and reversion rate at end of fix	£75,000 - £100,000	5.90% LIBOR+ 5.00%	6.15% LIBOR+ 5.25%	6.40% LIBOR+ 5.50%	6.25% LIBOR+ 5.35%	6.50% LIBOR+ 5.60%	6.75% LIBOR+ 5.85%	6.15% LIBOR+ 5.25%	6.40% LIBOR+ 5.50%	6.65% LIBOR+ 5.75%
	£100,001 - £250,000	5.55% LIBOR+ 4.65%	5.80% LIBOR+ 4.90%	6.05% LIBOR+ 5.15%	5.90% LIBOR+ 5.00%	6.15% LIBOR+ 5.25%	6.40% LIBOR+ 5.50%	5.80% LIBOR+ 4.90%	6.05% LIBOR+ 5.15%	6.30% LIBOR+ 5.40%
	£250,001 - £750,000	5.40% LIBOR+ 4.50%	5.65% LIBOR+ 4.75%	5.90% LIBOR+ 5.00%	5.75% LIBOR+ 4.85%	6.00% LIBOR+ 5.10%	6.25% LIBOR+ 5.35%	5.65% LIBOR+ 4.75%	5.90% LIBOR+ 5.00%	6.15% LIBOR+ 5.25%
	£750,001 - £2,000,000	5.25% LIBOR+ 4.35%	5.50% LIBOR+ 4.60%		5.60% LIBOR+ 4.70%	5.85% LIBOR+ 4.95%		5.50% LIBOR+ 4.60%	5.75% LIBOR+ 4.85%	
	Arrangement fee	1.50%								
	Commitment fee	0.25% (Part of the arrangement fee and payable on instruction of solicitors)								

LIBOR	0.90%						
Early repayment charges	Year 1	Year 2	Year 3	Year 4	Year 5		
3 year fixed	6.00%	6.00%	6.00%	1.50%	1.50%		
5 year fixed	6.00%	6.00%	6.00%	6.00%	6.00%		
Term variable rate	1.50%	1.50%	1.50%	1.50%	1.50%		

During the first 5 years of the term on a variable rate account, up to 15% of the outstanding balance can be repaid in any 12 month period without incurring an early repayment charge.

For fixed rates add the following loading to the variable rate:						
3 year fixed	0.30%					
5 year fixed	0.50%					



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KEY CRITERIA GUIDE

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Range		ACM 1		ACM	I 2	ACM 3					
Property type		Individual properties, HMOs or blocks of flats		Commercial and semi- subject to		Commercial and semi-commercial property for owner occupation					
Maximum loan size £		£2m	£750k	£2m	£750k	£2m	£750k				
Maximum LTV		75%	80%	75%	80%	75%	80%				
	Loan purpose	Purchase and remortgage (with and without capital raising)									
	Minimum term	2 Years									
Loan	Maximum term	20 years									
200	Minimum loan	£75,000									
	Repayment type	Int only, repayment and part & part	Repayment	Int only, repayment and part & part	Repayment	Int only, repayment and part & part	Repayment				
	Acceptable applicant types	Individuals (maximum 4), limited companies and limited liability partnerships									
Applicants	Minimum age	21 years old									
	Maximum age	None									
o 111	CCJs and defaults	Maximum 5 satisfied CCJs within the last 3 years, provided total value is less than £10,000									
Credit history	Missed payments	No missed secured loan repayments within last 12 months									
	Bankruptcy and IVA	Not within last 3 years and must be discharged									
	Minimum income	None, however an assessment will be made of the applicant's ability to meet their personal commitments									
	Employed income	100% of basic salary, 50% of profit related pay, 100% of London weighting allowance, 100% of shift allowance, 100% of car allowance, 50% of guaranteed and regular overtime/bonus/commission accepted									
	Self-employed income	Sole traders, partners and directors of limited companies accepted. 2 years minimum trading period required									
Affordability		The rental income is to cover the proposed repayments at the higher of the pay or revert rate (where applicable) by the following ratios: The reconstituted net profit of the business after drawings is to									
	DSCR Calculation	Individual units and blocks of 1 HMOs, intere HMOs capital ar	flats, personal borrower - 140% flats, corporate borrower - 125% est only - 185% nd interest - 165% of 5.5% applies to this product	Interest on Capital and int		the proposed repayments at the higher of the pay or revert rate (where applicable) by the following ratios: Interest only - 150% Capital and interest - 130%					
Property	Acceptable property types	Houses in multiple	sidential units e occupation (HMOs) s of flats	Office Warehouse, industrial unit, factory Retail with or without living accommodation Self-storage facilities Garage services (not petrol sales)							
	Location	England and Wales									
	Tenure	Freehold and leasehold (with a minimum of 40 years remaining at the end of the mortgage term)									
	Minimum valuation	£75,000									
	Acceptable occupation basis		to 36 months no more than 5 years	Full commercial lease which is to be value		N/A but where the property is held by the same beneficial owners as run the business, the transaction will be considered to be owner occupied and a tenancy agreement will need to be in place					